

COMPANY PROFILE · 2026

TEAK & TIDE SOURCING

Sourcing risk, handled.

A Delhi NCR buying agency helping overseas buyers source agricultural products, spices, dry fruits, herbs, leather goods, handicrafts and textiles from India.

WHATSAPP
+91 70423 67845

EMAIL
hello@teakandtide.com

BASED IN
Delhi NCR, India

ABOUT US

YOUR TEAM ON THE GROUND IN INDIA

Teak & Tide Sourcing is a buying agency based in Delhi NCR. We help overseas brands, importers and traders buy from Indian suppliers safely.

India produces excellent products at good prices, but buying from abroad is hard. Suppliers are spread across the country, many prefer to speak Hindi or a regional language, and a buyer cannot easily see what happens on the ground.

We close that gap. We find the right supplier for your requirement, speak their language, negotiate the deal, check the quality and report back to you clearly.

OUR NAME

TEAK stands for the strength and craft of Indian making.

TIDE stands for the trade routes that carry it to the world.

WHAT WE DO

- Supplier search and verification
- Negotiation and deal closing
- Samples and production follow-up
- Quality inspection
- Export documents and freight

OUR DIFFERENCE

WE WORK FOR YOUR REQUIREMENT, NOT FOR A SUPPLIER

NOT TIED TO ANY SUPPLIER

A fresh search for every requirement

We do not work with one fixed supplier or a closed group. For each buyer we search new suppliers that match the requirement, or speak to the most relevant suppliers we know, and close the deal on your behalf.

TYPICAL AGENT	TEAK & TIDE
Offers the same suppliers to every buyer, whether or not they fit.	Matches suppliers to your product, quality, price and volume.

FOR SERIOUS BUYERS

A small commitment fee to begin

Before we start, we ask for a small commitment fee. It confirms that you are serious about the project, so we can give it our full time and effort on your behalf.

- Shared with you upfront, before any work
- Fully adjusted against your service fee
- Not an extra cost

1

Commitment fee

Small amount to start. Adjusted later.

2

Service fee

Agreed in writing per project, minus the commitment fee.

3

Goods payment

Paid by you directly to the supplier.

SERVICES

FROM FIRST ENQUIRY TO FINAL SHIPMENT

Use one service or all of them. Many buyers start with supplier search and add inspection and shipping as the order grows.

01

Supplier search & verification

A fresh search for every requirement. We check that suppliers are real, capable and export-ready.

- Shortlist of suitable suppliers
- Visit with photos and video
- Check of GST and IEC (export licence)

02

Negotiation & deal closing

We compare quotes, explain the costs and negotiate in Hindi and local languages.

- Side-by-side quote comparison
- Price, MOQ, lead time, payment terms
- Deal closed on your behalf

03

Samples & development

We brief the supplier, follow sample making and send photos before dispatch.

- Specs shared with the supplier
- Photos, measurements and video
- Changes managed until approval

04

Production follow-up

Regular contact with the supplier so deadlines hold and problems are caught early.

- Weekly progress updates
- Raw material and first-piece check
- Early warning on delays

05

Quality inspection

Inspections follow the AQL sampling standard (ISO 2859-1). Lab tests arranged for food products.

- During-production inspection
- Pre-shipment inspection
- Container loading check

06

Export documents & freight

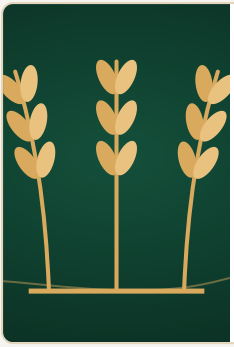
We coordinate packing, paperwork and freight with licensed forwarders and customs brokers.

- Invoice and packing list check
- Phytosanitary and origin certificates
- Sea (FCL / LCL) or air freight

WHAT WE SOURCE

INDIA'S TOP EXPORT CATEGORIES

These are our main categories, but we are not limited to them. Every requirement is sourced to the buyer's exact specification: grade, quantity, packing, design and branding.



RICE · GRAINS · PULSES

Agricultural products

Every type of agricultural product, to your grade and packing.

Examples: Basmati and non-basmati rice, Wheat and millets, Pulses: lentils, chickpeas, pigeon peas

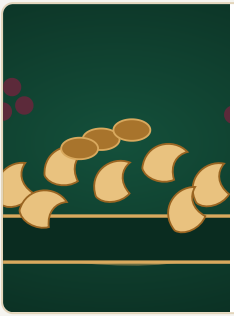


WHOLE · GROUND · BLENDS

Spices

Every type of spice: whole, ground or blended.

Examples: Turmeric, Red chilli, Cumin and coriander

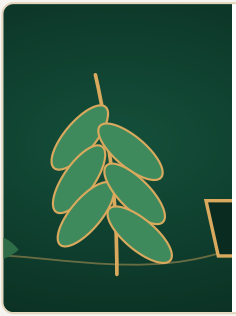


CASHEW · RAISIN · MAKHANA

Dry fruits & nuts

India-processed cashews, raisins, makhana, walnuts and dates.

Examples: Cashew kernels (W180, W240, W320, splits), Raisins and kishmish, Makhana (fox nuts)



AYURVEDIC · MEDICINAL

Herbs

Every type of herb: leaves, roots, powders, extracts.

Examples: Ashwagandha, Moringa, Tulsi (holy basil)

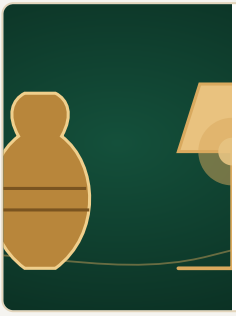


BAGS · FOOTWEAR · ACCESSORIES

Leather goods

Made for your brand, to your own design.

Examples: Handbags and totes, Wallets and card holders, Belts

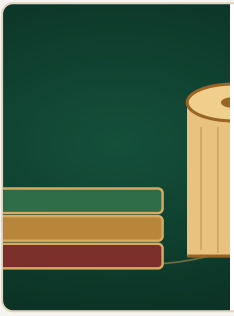


BRASS · WOOD · POTTERY

Handicrafts

Send us the details, we arrange it from artisans.

Examples: Brass lamps, vases and candle holders, Carved wooden decor, Marble and stone inlay



COTTON · KNIT · HOME

Textiles & apparel

Garments and home textiles to your design.

Examples: T-shirts, hoodies and knitwear, Shirts and dresses, Bed linen and towels

ANY OTHER PRODUCT

Need something else?

We search suppliers for every requirement. Send us what you want to buy from India.

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HOW IT WORKS

SIX CLEAR STEPS, NO SURPRISES

Timings are typical for a first order. Repeat orders are faster because the supplier and product are already approved.

01 — **Share your requirement**
DAY 1
Send product details, quantity, target price, quality level and delivery date. A small commitment fee starts the project and is adjusted against your service fee.

02 — **Supplier search & quotes**
ABOUT 1–2 WEEKS
A fresh search for suppliers that fit. You receive a shortlist with quotes, MOQ, lead times and our notes on each supplier.

03 — **Samples**
ABOUT 2–4 WEEKS
Samples are checked by us first, then couriered to you. Changes go back to the supplier until you approve.

04 — **Order & production**
DEPENDS ON PRODUCT
You confirm the order and pay the supplier deposit directly. We follow production and send weekly updates.

05 — **Quality inspection**
BEFORE BALANCE PAYMENT
We inspect to your chosen standard and send a report with photos. You release the balance only when satisfied.

06 — **Packing & shipping**
SEA OR AIR
We check packing and labels, supervise loading and coordinate export documents until the goods leave India.

TRADE TERMS

TERM	MEANING FOR YOU
EXW	You collect from the supplier.
FOB	Loaded on the ship at the Indian port.
CIF	Freight and insurance to your port.
DDP	Delivered to your door, duties paid.

STANDARDS WE WORK WITH

We shortlist suppliers with the registrations your market needs.

APEDA · Spices Board · FSSAI · Phytosanitary · CEPCI · Organic NPOP · GMP · AYUSH · EPCH · GOTS · OEKO-TEX · REACH tests · AQL 2.5

WHY TEAK & TIDE

LOCAL KNOWLEDGE, CLEAR REPORTING

Buying from India works best with someone on the ground who speaks the language, knows the suppliers and reports back honestly.

Not tied to any supplier
A fresh supplier search for every requirement.

Deals closed on your behalf
We negotiate and finalise terms for you.

No hidden commission
We are paid by you, not by suppliers.

Photo and video updates
See your goods at every stage without travelling.

Any order size
From first trial orders to full containers.

Your brand, your design
Private-label and custom products arranged.

GET A QUOTE

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Sourcing risk, handled.